| OFFICE USE ONLY | Client no.: | Date received: / / | Application no.: |
|---|---|---|---|

August 2025

**INZ 1222**

NEW ZEALAND IMMIGRATION

# Entrepreneur Work Visa Application

Application for an Entrepreneur Work Visa

**The Entrepreneur Work category is now closed to new applicants. This form is only for people who already hold an Entrepreneur Work Visa, and are requesting a change of plan, or applying for a renewal. If this criteria is not met you are not eligible for a visa under this category.**

This application form is for applications for an Entrepreneur work visa or change of plan. Depending on the purpose of your application, please complete the relevant sections of this form:

- Renewal of Entrepreneur Work Visa: Complete Sections A, B, C, D, E, G, H and I.
- Change of Business Plan: Complete Sections A, B, G, H, I, K, N, O, P, and Q.

**Note: Applications for an Entrepreneur work visa renewal can only be approved for people who hold an Entrepreneur Work Visa.**

We will process your application only when we receive **all** the information and documents we need. If you do not send all the required information, we will return your application.

Immigration Advisers Licensing Act 2007

Under the Immigration Advisers Licensing Act 2007 it is an offence to provide immigration advice without being licensed or exempt. If your immigration adviser is not licensed when they should be, INZ will refuse to accept or decline your application.

For more information and to view the register of licensed advisers, go to the Immigration Advisers Authority website **www.iaa.govt.nz** or email **info@iaa.govt.nz**.

Lawyers provide immigration advice and are exempt from licensing under the Immigration Advisers Licensing Act 2007. For more information and to view the register of immigration lawyers, go to the New Zealand Law Society website **www.lawsociety.org.nz**.

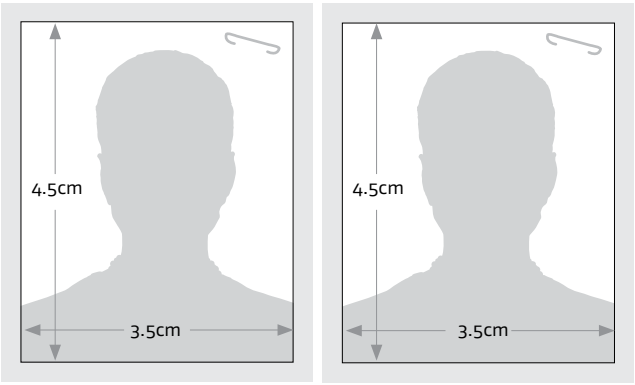
**When filling in this form, please write clearly in English using CAPITAL LETTERS.**

**All documents provided in support of your application must be originals or certified copies.**

## Section A Principal applicant's personal details

**All principal applicants must complete this section.**

Attach **two** passport-size photographs of yourself here. The photographs must be less than six months old. Write your full name on the back of each photograph.




*For more information about the questions in this section, see* 'Completing Section A: Principal applicant's personal details' *in the Entrepreneur Work Visa Guide.*

**A1** Name as shown in passport

Family/last name

Given/first name(s)

**A2** Preferred title Mr ☐ Mrs ☐ Ms ☐ Miss ☐ Dr ☐ ☐ other *(specify)*

**A3** Other names you are known by or have ever been known by

**A4** Your name in ethnic script

**A5** Gender ☐ Male ☐ Female

**A6** Date of birth DD / MM / YYYY

**A7** Town/city of birth

Country of birth

**A8** Passport details

Number

Country

Expiry date DD / MM / YYYY

**A9** Other citizenships currently held

**A10** Partnership status ☐ Single ☐ Separated ☐ Partner/De facto ☐ Divorced ☐ Married/in civil union ☐ Engaged ☐ Widowed

## Section B Principal applicant's contact details

**All principal applicants must complete this section.**

**B1** Current home address and telephone number

Telephone (daytime) | Telephone (evening)

Fax | Email

**B2** Address in your home country (if different from above)

Address

**B3** Name and address for communication about this application

☐ Same as address at B1, or ☐ Same as address at B2, or ☐ as below

Name of contact person

Organisation name (if applicable) and address

New Zealand Business Number (if applicable) *For help search:* **www.nzbn.govt.nz**

Telephone (daytime) | Telephone (evening)

Fax | Email

**B4** If you have given the name and address of an agent at B3, do you authorise that agent to act on your behalf?

☐ Yes ☐ No ☐ Not applicable

**B5** Do you authorise all other licensed immigration advisers or persons exempt from licensing who work for the organisation named at B3 to act on your behalf (if applicable)?

☐ Yes *Note: the person identified at B3 will receive all communication from Immigration New Zealand.*

☐ No *Only the person indicated at B3 may act on my behalf.*

**B6** Have you received immigration advice on this application?

ⓘ You can find a definition of immigration advice at **www.immigration.govt.nz/advice**.

☐ Yes *Make sure that your immigration adviser completes Section R: Immigration adviser's details.*

☐ No

## Section C Principal applicant's family details

**C1** Give details of all your family, whether migrating with you or not, including those adopted legally or by custom. It is not necessary to list deceased family members.

| **Parents** (biological and adoptive). If both parents are deceased, give details of legal guardians (if any) and/or grandparents. | | | | |
|---|---|---|---|---|
| **Full name** | **Gender (M/F)** | **Date of birth (DD/MM/YY)** | **Partnership status (e.g. single, married, partner/de facto, etc.)** | **Country of residence** |
| | | / / | | |
| | | / / | | |
| | | / / | | |
| | | / / | | |

| **Brothers and sisters** (including half, step- and adopted brothers and sisters). | | | | |
|---|---|---|---|---|
| **Full name** | **Gender (M/F)** | **Date of birth (DD/MM/YY)** | **Partnership status (e.g. single, married, partner/de facto, etc.)** | **Country of residence** |
| | | / / | | |
| | | / / | | |
| | | / / | | |
| | | / / | | |

| **Children** (including biological, adopted and step-children, including those from previous marriages/relationships). | | | | | |
|---|---|---|---|---|---|
| **Full name** | **Gender (M/F)** | **Date of birth (DD/MM/YY)** | **Partnership status (e.g. single, married, partner/de facto, etc.)** | **Country of residence** | **Does the person intend to migrate with you? (Y/N)** |
| | | / / | | | |
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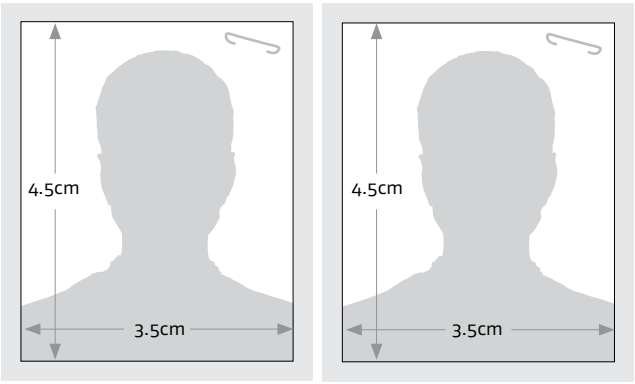
## Section D Partner's personal details

For a definition of partner and more information on the questions in this section see 'Completing Section D: Partner's personal details' in the *Entrepreneur Work Visa Guide*.

Attach **two** passport-size photographs of your partner here. The photographs must be less than six months old. Write your partner's full name on the back of each photograph.




**D1** Partner's name as shown in passport

Family/last name

Given/first name(s)

**D2** Partner's preferred title Mr ☐ Mrs ☐ Ms ☐ Miss ☐ Dr ☐ Other *(specify)*

**D3** Other names your partner is known by or has ever been known by

**D4** Partner's name in ethnic script

**D5** Partner's gender ☐ Male ☐ Female

**D6** Partner's date of birth DD / MM / YYYY

**D7** Partner's town/city of birth

Partner's country of birth

**D8** Other citizenships your partner holds

**D9** Passport details

Number

Country

Expiry date DD / MM / YYYY

**D10** Is your partner applying for a work or visitor visa? ☐ Work ☐ Visitor

*If your partner is included in this application, you must provide evidence of your relationship. See Partnership-Based Temporary Visa Guide (INZ 1999) for examples of what to provide.*

**D11** How long have you been living together in this partnership? Years Months

**D12** Do you meet the minimum requirements for recognition of partnership? ☐ Yes ☐ No

**D13** Are you living together in a genuine and stable partnership (entered into with the intention of being maintained on a long-term and exclusive basis)? ☐ Yes ☐ No *Explain why you are not living together.*

## Section E Partner's family details

**E1** Give details of all your partner's family, whether migrating with you or not, including those adopted legally or by custom. It is not necessary to list deceased family members.

| **Parents** (biological and adoptive). If both parents are deceased, give details of legal guardians (if any) and/or grandparents. | | | | |
|---|---|---|---|---|
| **Full name** | **Gender (M/F)** | **Date of birth (DD/MM/YY)** | **Partnership status (e.g. single, married, partner/de facto, etc.)** | **Country of residence** |
| | | / / | | |
| | | / / | | |
| | | / / | | |
| | | / / | | |

| **Brothers and sisters** (including half, step- and adopted brothers and sisters). | | | | |
|---|---|---|---|---|
| **Full name** | **Gender (M/F)** | **Date of birth (DD/MM/YY)** | **Partnership status (e.g. single, married, partner/de facto, etc.)** | **Country of residence** |
| | | / / | | |
| | | / / | | |
| | | / / | | |
| | | / / | | |

| **Children** (including biological, adopted and step-children, including those from previous marriages/relationships). | | | | | |
|---|---|---|---|---|---|
| **Full name** | **Gender (M/F)** | **Date of birth (DD/MM/YY)** | **Partnership status (e.g. single, married, partner/de facto, etc.)** | **Country of residence** | **Does the person intend to migrate with you? (Y/N)** |
| | | / / | | | |
| | | / / | | | |
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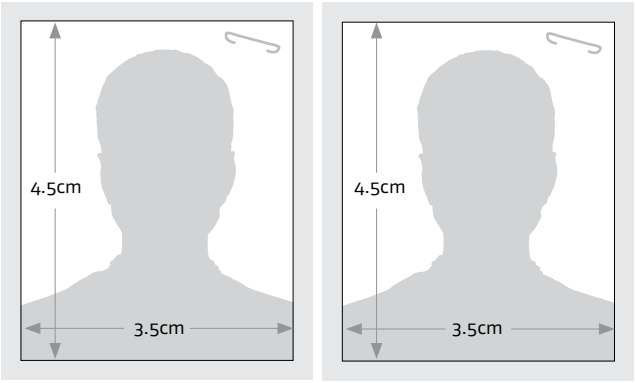
## Section F Dependent children

**Supply the following details for each dependent child included in this application. Ensure that you complete F29 (at the end of this section). If you have no dependent children included in this application, go to Section G: Character requirements.**

For more information on the questions in this section see 'Completing Section F: Dependent children' in the *Entrepreneur Work Visa Guide*.

### Dependent child one

Attach two recent passport-size photographs of the child here. The photographs must be less than six months old. Write the child's full name on the back of each photograph.




**F1** Child's name as shown in passport

Family/last name

Given/first name(s)

**F2** Child's gender ☐ Male ☐ Female **F3** Child's date of birth DD / MM / YYYY

**F4** Child's country of birth

**F5** Child's passport details

Number Country Expiry date DD / MM / YYYY

**F6** Other citizenships child holds

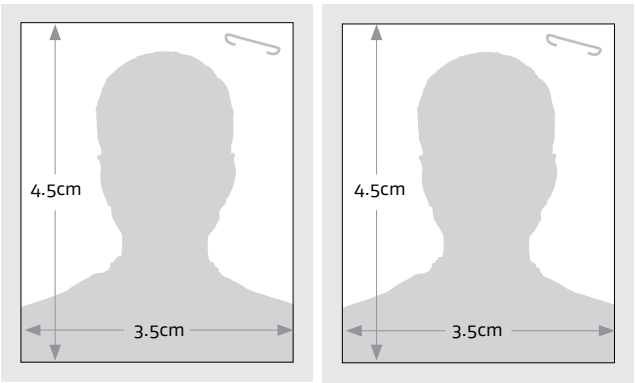
**F7** Partnership status ☐ Single ☐ Separated ☐ Partner/De facto ☐ Divorced ☐ Married/in civil union ☐ Engaged ☐ Widowed

**F8** Does this child have children of his/her own? ☐ Yes ☐ No

**F9** Is your child applying for a student or visitor visa? ☐ Student ☐ Visitor

### Dependent child two

Attach two recent passport-size photographs of the child here. The photographs must be less than six months old. Write the child's full name on the back of each photograph.




**F10** Child's name as shown in passport

Family/last name

Given/first name(s)

**F11** Child's gender ☐ Male ☐ Female **F12** Child's date of birth DD / MM / YYYY

**F13** Child's country of birth

**F14** Child's passport details

Number Country Expiry date DD / MM / YYYY

**F15** Other citizenships child holds

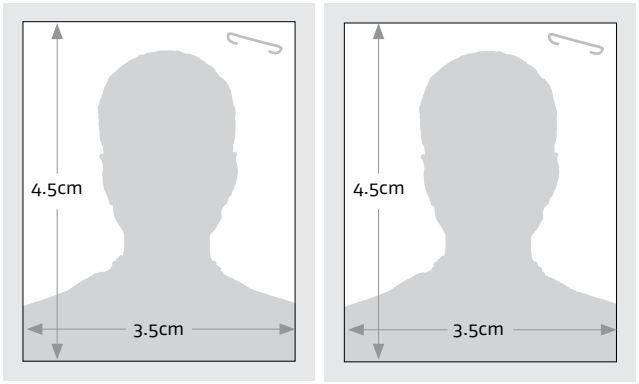
**F16** Partnership status ☐ Single ☐ Separated ☐ Partner/De facto ☐ Divorced ☐ Married/in civil union ☐ Engaged ☐ Widowed

**F17** Does this child have children of his/her own? ☐ Yes ☐ No

**F18** Is your child applying for a student or visitor visa? ☐ Student ☐ Visitor

## Dependent child three

Attach two recent passport-size photographs of the child here. The photographs must be less than six months old. Write the child's full name on the back of each photograph.




**F19** Child's name as shown in passport

Family/last name

Given/first name(s)

**F20** Child's gender ☐ Male ☐ Female **F21** Child's date of birth DD / MM / YYYY

**F22** Child's country of birth

**F23** Child's passport details

Number Country Expiry date DD / MM / YYYY

**F24** Other citizenships child holds

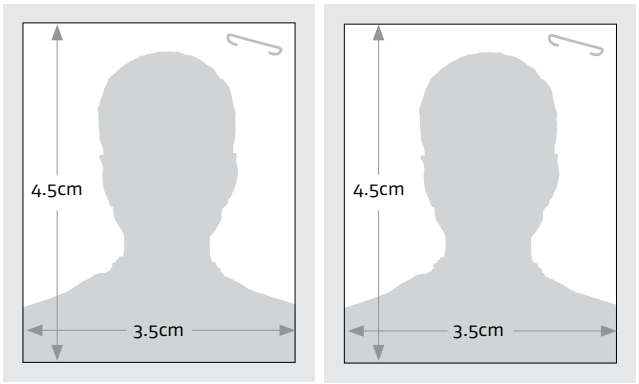
**F25** Partnership status ☐ Single ☐ Separated ☐ Partner/De facto ☐ Divorced ☐ Married/in civil union ☐ Engaged ☐ Widowed

**F26** Does this child have children of his/her own? ☐ Yes ☐ No

**F27** Is your child applying for a student or visitor visa? ☐ Student ☐ Visitor

## Dependent child four

Attach two recent passport-size photographs of the child here. The photographs must be less than six months old. Write the child's full name on the back of each photograph.




**F28** Child's name as shown in passport

Family/last name

Given/first name(s)

**F29** Child's gender ☐ Male ☐ Female **F30** Child's date of birth DD / MM / YYYY

**F31** Child's country of birth

**F32** Child's passport details

Number | Country | Expiry date DD/MM/YYYY

**F33** Other citizenships child holds

**F34** Partnership status ☐ Single ☐ Separated ☐ Partner/De facto ☐ Divorced ☐ Married/in civil union ☐ Engaged ☐ Widowed

**F35** Does this child have children of his/her own? ☐ Yes ☐ No

**F36** Is your child applying for a student or visitor visa? ☐ Student ☐ Visitor

**F37** Does any person not included in this application have custody or visitation rights over any of the above children?

☐ Yes *Supply evidence that you have been granted the right to bring this child permanently to New Zealand.*

☐ No

## Section G Character requirements

**Answer G1 and G2 in respect of every person in your application 17 years of age and over if:**

ⓘ For more information about the questions in this section, see 'Completing Section G: Character requirements' in the *Entrepreneur Work Visa Guide.*

**G1** List the countries, including all countries of citizenship, you and/or your family (if applicable) have lived in for more than five years since attaining the age of 17 and attach police certificates from each of these countries.

Name of applicant or family member

Name of country

Date of arrival DD/MM/YYYY Date of departure DD/MM/YYYY

Name of applicant or family member

Name of country

Date of arrival DD/MM/YYYY Date of departure DD/MM/YYYY

Name of applicant or family member

Name of country

Date of arrival DD/MM/YYYY Date of departure DD/MM/YYYY

Name of applicant or family member

Name of country

Date of arrival DD/MM/YYYY Date of departure DD/MM/YYYY

Name of applicant or family member

Name of country

Date of arrival DD/MM/YYYY Date of departure DD/MM/YYYY

**G2** Have you, or anyone included in this application, been convicted at any time of any offence, including any driving offence? *Please note that this includes any conviction(s) outside of New Zealand subsequently cleared or wiped by 'clean slate' legislation.*

☐ Yes ☐ No

**G3** Are you, or is anyone included in this application, currently:

- under investigation ☐ Yes ☐ No
- wanted for questioning ☐ Yes ☐ No
- facing charges ☐ Yes ☐ No

for any offence in any country?

**G4** Do you, or does anyone included in this application, currently have an outstanding arrest warrant in any country?

☐ Yes ☐ No

**G5** Have you, or has anyone included in this application, ever been:

- excluded ☐ Yes ☐ No
- refused entry ☐ Yes ☐ No
- removed or deported ☐ Yes ☐ No

from any country, excluding New Zealand?

**G6** Have you, or has anyone included in this application, ever been a member of, or adhered to, any terrorist organisation? ☐ Yes ☐ No

**G7** Have you, or has anyone included in this application, at any time in a public speech or public comments, or public broadcast, or in publicly distributing or publishing a document argued that one race or colour is inherently inferior or superior to another race or colour; or used language intended to encourage hostility or ill will against any person or group of persons on the basis of colour, race, or ethnic or national origins of that person or group?

☐ Yes ☐ No

**G8** Have you, or has anyone included in this application, been (or currently are) a member of an organisation or group which had objectives or principles based on hostility against people or groups on the basis of colour, race or ethnic/national origins; or an assumption that persons of a particular race or colour are inherently inferior or superior to other races or colours?

☐ Yes ☐ No

**G9** Have you, or has anyone included in this application, had (or currently have) an association with, membership of, or involvement with, any government, regime, group or agency that has advocated or committed war crimes, crimes against humanity and/or other gross human rights abuses?

☐ Yes ☐ No

If you have answered yes to any of the questions above give full details. This includes full details of any charges, convictions and the sentence or penalty imposed. Continue on a separate piece of paper if necessary.

## Section H Fit and proper person requirements

**H1** Have all businesses you have had significant influence over complied with all immigration, employment and taxation laws?

ℹ Significant influence includes, but is not limited to, control of management and administrative functions when acting as a director or senior manager.

☐ Yes ☐ No *(provide details)*

**H2** Have you ever been investigated by the Serious Fraud Office or the New Zealand Police for any offences arising in the course of, or resulting from, business dealings?

☐ Yes *(provide details)* ☐ No

**H3** Have you ever been involved in business fraud or financial impropriety?

☐ Yes *(provide details)* ☐ No

## Section I Health requirements

**I1** Have you or any person included in this application submitted a *General Medical Certificate (INZ 1007)* and *Chest X-ray Certificate (INZ 1096)* that were completed and dated by a medical practitioner within the last 36 months with another Immigration New Zealand application?

☐ Yes *Provide details in the table below*

☐ No *A* General Medical Certificate (INZ 1007) *and* Chest X-ray Certificate (INZ 1096) *must be provided for every person included in this application. Pregnant women and children under 11 are not required to have an X-ray, unless a special report is required.*
*Go to* I2.

| Full name | Type of application | Date application was lodged (DD/MM/YY) |
|---|---|---|
| 1. | | / / |
| 2. | | / / |
| 3. | | / / |
| 4. | | / / |
| 5. | | / / |
| 6. | | / / |

If everyone included in the application has submitted a medical certificate and chest X-ray certificate in the last 36 months you do not need to provide further certificates, unless:

- the health status of any applicant has deteriorated since their previous medical certificate was issued; or
- any applicant has spent six consecutive months in a place that is not listed as having a low incidence of tuberculosis since their previous application, in which case a new chest X-ray certificate is required.

If not everyone included in the application has submitted medical certificates that were completed and dated by a medical practitioner within the last 36 months, they will have to provide certificates now. *Go to* I2.

**I2** Do you or any person included in this application have tuberculosis (TB)?

☐ Yes ☐ No

**I3** Do you or any person included in this application have any medical condition that requires, or may require, one of the following during your stay in New Zealand?

- Renal dialysis ☐ Yes ☐ No
- Hospital care ☐ Yes ☐ No
- Residential care ☐ Yes ☐ No

Residential care is defined as in-patient care for people with psychiatric, sensory or intellectual disabilities or live-in facilities for the aged.

**I4** Do you have a dependent child included in this application who requires special education services?
*(See Completing Section I: Health requirements in the* Entrepreneur Work Visa Guide (INZ 1221) *for further information).*

☐ Yes ☐ No

**I5** If you have answered **Yes** to any of the questions in I2 to I4, please provide details.

**I6** Are you or any person included in this application pregnant?

☐ Yes *Date the pregnant applicant is due to give birth* DD / MM / YYYY

☐ No

**I7** Tick the option that applies to you: Is a physician submitting your medical and/or chest X-ray certificates to Immigration New Zealand on your behalf?

☐ Yes *Has your physician supplied you with an eMedical Reference Code (NZER)?*

- ☐ Yes *Enter your eMedical Reference Code here:*
- ☐ No *Enter the name of the clinic that is submitting your health information:*

☐ No *If the physician has returned the medical and/or chest X-ray certificates to you, then you will need to submit these with your visa application.*

## Section J Business information

For more information about the questions in this section, see 'Completing Section J: Business Information' in the *Entrepreneur Work Visa Guide*.

**Questions K1 and K2 are for statistical purposes only. All details of a business proposal should be covered in the business plan.**

**J1** What is your intended business? (Tick **one** only.)

- ☐ Administration/customer service
- ☐ Advertising/media/public relations
- ☐ Agriculture/forestry/fishing
- ☐ Arts/culture/entertainment
- ☐ Education/training
- ☐ Engineering/science
- ☐ Export business
- ☐ Fashion and beauty
- ☐ Film/video
- ☐ Finance
- ☐ Health care
- ☐ Hospitality/restaurant
- ☐ Human resources
- ☐ Import business
- ☐ Information technology
- ☐ Legal
- ☐ Manufacturing
- ☐ Retail
- ☐ Sales/Marketing
- ☐ Sports
- ☐ Telecommunication
- ☐ Tourism/accommodation
- ☐ Water/gas/electricity
- ☐ Investment or financial advice/ consulting

☐ Other *(specify)* _____

**J2** In which town or city do you intend to locate your business?

_____

**J3** State the amount of funds available for the maintenance and accommodation costs of all family members included in the application. This must be sufficient for three years and must be additional to the investment capital required for your business.

NZ$ _____ *Attach evidence.*

**J4** Have you ever been involved in a business failure or bankruptcy?

☐ *Yes* ☐ *No*

*If yes, provide details (including dates):*

_____

_____

_____

*Note that if you have been involved in a business failure or bankruptcy within the last five years your application for an Entrepreneur Work Visa cannot be approved.*

**J5** What is the status of your proposed business?

☐ New

☐ Established *Go to* K6

**J6** Please provide full details of the business you intend to purchase.

Trading name:

_____

New Zealand Business Number (if applicable) _____ *For help search:* **www.nzbn.govt.nz**

Address _____

_____

Number of current employees in the business you intend to purchase:

| Number of full time permanent employees | Number of part time permanent employees | Number of employees in contract roles | Number of employees on casual contracts | Total number of employees |
|---|---|---|---|---|
| | | | | |

List the documents provided as evidence of the number of current employees, such as job descriptions, anonymised employment agreements, wage and salary records, Employer Monthly Schedules prepared for Inland Revenue:

You should also attach:

- independently audited accounts for the business for the past two years, and
- any conditional sale and purchase agreement
- the basis for the purchase price (i.e. an independent valuation), and
- a profit and loss statement for at least the two previous years, including up to the date of your application. You should also comment on the business's past performance and trends.

**J7** Is the business you intend to purchase a franchise?

☐ Yes *Please state which franchise.*

☐ No

## Section K Points scale

If you are applying for a change of plan, please complete this section. If you are applying for a renewal of an Entrepreneur Work Visa then you are not required to complete this section.

Mark the points that you are claiming in the right hand column. You do not need to claim points in all categories, but you need a minimum of 120 points for your application to proceed.

In answering the questions, continue on a separate sheet of paper if necessary. If you are not claiming points for a category, you do not need to fill in the question.

### Points for business experience

**K1** If you are claiming points here, mark the points that you are claiming in the right hand column. You can only claim points in one of these categories:

| Relevant self-employment | Potential Points | Points claimed |
|---|---|---|
| 10 years + | 40 | ☐ |
| 5 years + | 30 | ☐ |
| 3 years + | 20 | ☐ |
| Other self-employment | | |
| 10 years + | 20 | ☐ |
| 5 years + | 15 | ☐ |
| 3 years + | 5 | ☐ |
| Relevant senior management experience | | |
| 10 years + | 10 | ☐ |
| 5 years + | 5 | ☐ |

**K2** If claiming points in one of the categories above, provide details of the business experience you are claiming points for:

| Company | Years of experience | Your role and responsibilities | Your areas of responsibility |
|---|---|---|---|
| | | | |
| | | | |
| | | | |
| | | | |
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| | | | |
| | | | |

If you need more space to list your business experience, attach on a separate sheet.

Attach evidence of your business experience, such as company documents, proof of ownership or job descriptions. List the documents provided as evidence:

**K3** Provide details of the companies listed above:

| Company name | Industry sector | Main products/ services | Annual turnover | Number of employees |
|---|---|---|---|---|
| | | | | |
| | | | | |
| | | | | |

Attach evidence of your business sector, turnover and number of employees. List the documents provided as evidence:

**K4** If claiming points for relevant self-employment or relevant senior management experience, explain why your experience is relevant to your proposed business:

**K5** What was the ownership structure of your business/es?

Attach evidence of your share of ownership of the business and list the documents you have provided:

## Points for benefit to New Zealand

**K6** If you are claiming points here, mark the points that you are claiming in the right hand column. You can claim points in up to two of these categories:

| New full time employment creation | Potential Points | Points claimed |
|---|---|---|
| 10+ new full time positions for New Zealand citizens or residents | 80 | ☐ |
| 5 or more new full time positions for New Zealand citizens or residents | 50 | ☐ |
| 3 or more new full time positions for New Zealand citizens or residents | 30 | ☐ |
| 2 new full time positions for New Zealand citizens or residents | 20 | ☐ |
| 1 new full time position for a New Zealand citizen or resident. | 10 | ☐ |
| **Points for approved export businesses (based on a credible business plan)** | | |
| $1,000,000 + turn over a year | 80 | ☐ |
| $750,000 + turn over a year | 60 | ☐ |
| $500,000 + turn over a year | 40 | ☐ |
| $400,000 + turn over a year | 30 | ☐ |
| $300,000 + turn over a year | 20 | ☐ |
| $200,000 + turn over a year | 10 | ☐ |
| **Points for unique or new products or services to New Zealand** | | |
| A credible business proposal that provides unique or new products/ services to New Zealand, or to a particular region, not currently being provided by existing businesses in New Zealand. | 30 | ☐ |

**K7** If you have claimed points for new full time jobs for New Zealand citizens or residents, provide details of the number of new jobs, in addition to current staff listed at K7 :

Number of new positions that will be created:

| Full time permanent employees | Part time permanent employees | Employees in contract roles | Employees on casual contracts | Total number of new employees |
|---|---|---|---|---|
| | | | | |

Explain why your business will need these new roles and outline main responsibilities of these roles:

**K8** If you have claimed points for export turnover, explain how you expect to reach this goal, your export markets and products you will export. Outline any certification, registration or distribution rights or licenses you will need to export your goods, and what you have done to obtain them:

**K9** If you have claimed points for unique or new products/ services to New Zealand, or a particular region, explain why your product or service is unique or new:

## Points for capital investment

**K10** If you are claiming points here, mark the points that you are claiming in the right hand column.

| Capital Investment | Potential Points | Points claimed |
|---|---|---|
| $1,000,000 + | 80 | ☐ |
| $750,000 + | 60 | ☐ |
| $500,000 + | 50 | ☐ |
| $400,000 + | 30 | ☐ |
| $300,000 + | 20 | ☐ |
| $200,000 + | 10 | ☐ |
| under $200,000 | 0 | ☐ |

*Note: the points you claim for capital investment must match up with what you have provided in section L.*

## Points for age of prospective applicant at date of lodgement

**K11** Mark points that you are claiming in the right hand column.

| Age | Potential Points | Points claimed |
|---|---|---|
| 24 and under | 15 | ☐ |
| 25-29 | 20 | ☐ |
| 30-39 | 20 | ☐ |
| 40-49 | 20 | ☐ |
| 50-59 | 10 | ☐ |
| 60 and over | 0 | ☐ |

## Bonus points

**K12** Mark points that you are claiming in the right hand column.

| Regional bonus points | Potential Points | Points claimed |
|---|---|---|
| Business based outside Auckland, (explanation at section N of the Entrepreneur Work Visa Guide, INZ 1221). | 40 | ☐ |

**K13** If you have claimed points for a business based outside of Auckland, provide details of where the business will be located, listing main sites:

**TOTAL POINTS CLAIMED**

**K14** Add up the total number of points you have claimed in all of the sections above:

## Section L Business Plan

As part of your application you need to provide a business plan that:

- is specific to the proposed business, not a generic or template business plan,
- is no more than three months old on the date the application is made, and
- meets all other requirements for a business plan, as outlined in Sections L and M of the Entrepreneur Work Visa Guide (INZ 1221).

**L1** How will your business meet the objective of Entrepreneur instructions?

*Include an explanation of how your business will meet the characteristic(s) identified.*

- ☐ Export potential
- ☐ Innovative
- ☐ High growth

## L2 Elements of business plan

Confirm that your business plan includes detailed information in each of the following areas, and any others that you need to outline your proposed business:

| | Section: | The business plan includes: |
|---|---|---|
| ☐ | i. | details of the proposed business venture, including type of business, industry, position in the market, targeted customers, suppliers and distributors, required assets |
| ☐ | ii. | copies of any documents needed to show that you are able to operate this business in New Zealand |
| ☐ | iii. | details of your intended involvement/role in the proposed business |
| ☐ | iv. | outline of the proposed ownership structure of the business:<br>Sole trader/ Partnership/ Limited liability company/ Subsidiary of overseas company/ Other |
| ☐ | v. | a SWOT (Strengths, Weaknesses, Opportunities, Threats) analysis of the proposed business |
| ☐ | vi. | an outline of your knowledge of the New Zealand business environment and the market research you have done on the demand for your business |
| ☐ | vii. | an outline of any contact made or advice sought from relevant trade associations in New Zealand |
| ☐ | viii. | summary of any professional advice regarding the establishment of the business |
| ☐ | ix. | list of any professional qualification or registrations required to run this business in New Zealand, and describe what you have done to obtain full registration or recognition of these qualifications in New Zealand |
| ☐ | x. | details of any other registration or consents you need to obtain, e.g. consent under the Resource Management Act or Overseas Investment Act, and what you have done to obtain these consents |
| ☐ | xi. | details of any other relevant business or trade qualifications and university degrees you have achieved, including institution, date and qualification type, and attach certified copies |
| ☐ | xii. | details of proposed marketing strategy of the business, market size, estimated market share, market positioning, competitor analysis, distribution and pricing strategy |
| ☐ | xiii. | outline of what you expect the business to achieve in its first three years |
| ☐ | xiv. | an operational plan and timeline for establishing the business in New Zealand, including an estimation of the time required for establishing the company, obtaining approvals (if required), finding premises, purchasing equipment, recruiting staff and establishing a distribution network etc |
| ☐ | xv. | detailed financial information and financial forecasts, as outlined in Section P |
| ☐ | xvi. | any other information or documentation that you need to demonstrate that your proposed business is viable and has realistic chances of successfully meeting its objectives and trading profitably |

Ensure that you keep a copy of your original business plan and any supporting documents you submitted as part of your application, as you will need this in order to be approved for an Entrepreneur Residence Visa. If you are using an immigration adviser or other adviser to do your business plan, ensure that they give you a copy of your business plan and copies of any documents submitted in support of your application.

## Section M Financial information

Please fill in section if you are applying for a change of plan.

**M1** Provide details of the forecast profit and loss statements for the business. Complete this form or attach forecasts separately:

**Forecast profit and loss statement – in NZ$**

| | | Year 1 | Year 2 | Year 3 |
|---|---|---|---|---|
| Revenue (A) | | | | |
| | | | | |
| Cost of sales (B): | | | | |
| | Labour | | | |
| | Overheads | | | |
| | Raw materials | | | |
| | Other costs of sales | | | |
| Gross margin (C )<br>(C = A – B) | | | | |
| | | | | |
| Expenses (D): | | | | |
| | Salaries for employees | | | |
| | Salary for owner/ applicant | | | |
| | Rent | | | |
| | Depreciation | | | |
| | Administration | | | |
| | Audit fees | | | |
| | Legal fees | | | |
| | Other expenses | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Earnings before interest<br>(E=C-D) | | | | |
| | | | | |
| Interest (F) | | | | |
| Net profit (G=E-F) | | | | |
| | | | | |
| Tax (H = G x 33%) | | | | |
| Net profit after tax,<br>available to shareholders<br>(I=G-H) | | | | |
| | | | | |
| Ratios | | | | |
| | Gross margin %<br>(= C/A x 100) | | | |
| | Net profit after tax/<br>revenue % (=I/A x100) | | | |
| | Interest cover – times (=E/F | | | |

**M2** Provide details of the three year cash flow forecast for the business. Complete this form or attach forecasts separately:

### Three year cash flow forecast for proposed business – in NZ$

| | | Year 1 | Year 2 | Year 3 |
|---|---|---|---|---|
| Net profit after tax | | | | |
| Add depreciation | | | | |
| Gross cash flow | | | | |
| | | | | |
| Working capital required | | | | |
| | Debtors | | | |
| | Inventory | | | |
| | Creditors | | | |
| | Other assets | | | |
| | Other liabilities | | | |
| Cash flow from operations (A) | | | | |
| | | | | |
| Financing activities | | | | |
| | Increase (decrease) in bank debt | | | |
| | Increase (decrease) in overdraft | | | |
| | Increase (decrease) in capital | | | |
| | Dividend payments | | | |
| Cash provided from financing (B) | | | | |
| | | | | |
| Investment activities | | | | |
| | Sale (purchase) of fixed assets before depreciation | | | |
| | Increase (decrease) in shareholders loans | | | |
| | Increase (decrease) in inter-company loans | | | |
| Cash provided from investing (C ) | | | | |
| | | | | |
| Net cash flow | | | | |
| (D=A + B + C) | | | | |
| | | | | |
| Opening cash balance (E ) | | | | |
| Plus (minus) net cash flow (F=D) | | | | |
| | | | | |
| Closing cash balance profits (G = E + F) | | | | |



This form has been approved under section 381 of the Immigration Act 2009.

## Section N Declaration

**This section must be signed by the principal applicant and any partner and dependent children aged 18 years and over who are included in the application. Make sure you understand the declarations below before you sign them.**

I understand that if I make any false statements or provide any false or misleading information, or have changed or altered this form in any material way after it has been signed, my application may be declined, and I may become liable for deportation. I may also be committing an offence and I may be imprisoned.

I understand that I am required to inform Immigration New Zealand of any relevant fact or change of circumstances that may (i) affect the decision on my application for a visa, or (ii) affect the decision to grant entry permission based on the visa for which I am applying.

I understand the notes and questions in this form and I declare the information given about myself, partner and any children is true and complete.

I declare that there are no matters or warrants outstanding, or investigations of any kind, which could have any current or future effect on the assessment of my good character or the good character of any other persons included in this application.

I authorise INZ to make any enquiries it deems necessary in respect of the information provided on this form and/or accompanying documentation and to share information about me with other government agencies (including overseas agencies) to the extent necessary to make decisions about my immigration status.

I authorise any agency whether in New Zealand or overseas, including but not limited to border or immigration agencies, education providers, financial institutions, foreign embassies, government authorities, healthcare providers, police or other law enforcement agencies, that holds information (including personal information) related to information on this form and/or accompanying documentation to disclose that information to Immigration New Zealand.

I authorise INZ to provide information about my state of health and my immigration status to any health service agency.

I authorise any health service agency to provide information about my state of health to INZ.

I accept that any advice given to me by INZ before lodging this application was intended to assist me and acting on that does not mean that my application for a Entrepreneur Work Visa will be approved.

I understand that if I have received immigration advice from an immigration adviser and if that immigration adviser is not licensed under the Immigration Advisers Licensing Act 2007 when they should be, INZ will refuse to accept or decline my application.

I understand that in order to work in certain occupations in New Zealand registration is required by law. I accept that the grant of a visa does not guarantee that registration will be granted.

I agree that information about my personal resources and the contents of this form may be provided to Work and Income (a service of the Ministry of Social Development) if I apply for an emergency benefit. I understand that I will need to give a copy of this declaration to Work and Income if I apply for an emergency benefit.

I agree to inform INZ of any changes to my postal/contact address within five years from the date of approval for the purpose of participating in the aforementioned evaluation.

Signature of principal applicant _____ Date DD/MM/YYYY

Signature of partner _____ Date DD/MM/YYYY

Signature of accompanying dependent children over 18 years of age (if applicable)

Dependent child one over 18 years of age _____ Date DD/MM/YYYY

Dependent child two over 18 years of age _____ Date DD/MM/YYYY

Dependent child three over 18 years of age _____ Date DD/MM/YYYY

Dependent child four over 18 years of age _____ Date DD/MM/YYYY

## Section O Immigration adviser's details

**This section must be completed by the applicant's immigration adviser. If the applicant has authorised all advisers within an organisation to act on their behalf at B5, only the person named at B3 must complete this section. If the applicant does not have an immigration adviser, this section does not have to be completed.**

**O1** If you are a licensed adviser, please provide your licence details.

Licence type ☐ full ☐ provisional ☐ limited *List conditions specified in the register*

Licence number 2 0 Go to *Section S: Declaration by person assisting the applicant*

**O2** If you are exempt from licensing, tick **one** box below to show why you are exempt from licensing then go to Section S: Declaration by person assisting the applicant.

☐ I provided immigration advice in an informal or family context only, and I did not provide the advice systematically or for a fee.

☐ I have provided immigration advice in the course of my work (employed or volunteer) and that work exempts me from the requirement to be licensed. Indicate the reason for your exemption below.

☐ Lawyer or employee of a lawyer or incorporated law firm ☐ Community Law Centre ☐ Citizens Advice Bureau

☐ New Zealand Member of Parliament or staff ☐ New Zealand public servant ☐ Foreign Diplomatic/Consular

*See **www.immigration.govt.nz/adviserlicensing** for more information about who is exempt from licensing.*

## Section P Declaration by person assisting the applicant

**This section must be completed and signed by the applicant's immigration adviser, or by any person who has assisted the applicant by providing immigration advice, explaining, translating, or recording information on the form for the applicant. If the applicant does not have an immigration adviser, and no one helped the applicant to fill in this form, this section does not have to be completed.**

*If you are not exempt under the Immigration Advisers Licensing Act 2007, it is an offence for you to provide immigration advice without holding a license, and Immigration New Zealand will refuse to accept or decline your client's application. More information about immigration adviser licensing can be obtained from the Immigration Advisers Authority website **www.iaa.govt.nz**, via email **info@iaa.govt.nz** or by telephone on 0508 422 422.*

Name and address of person assisting applicant. ☐ Same as name and address given at B3, or ☐ as below.

Family/last name

Given/first name(s)

Organisation name (if applicable) and address

New Zealand Business Number (if applicable) *For help search:* **www.nzbn.govt.nz**

Telephone

Email

I understand that after the applicant has signed this form it is an offence for me to change or add further information, or change or add any documents attached to the form, without making a statement identifying what information or material has been changed, added or attached and by whom. If I make these changes or additions, I must state on the form what they were, who made them and the reason they were made.

I understand that the maximum penalty for this offence is a fine of up to NZ$100,000 and/or a term of imprisonment of up to seven years.

I certify that the applicant asked me to help them complete this form and any additional forms. I certify that the applicant agreed that the information provided was correct before signing the declaration.

☐ I have **assisted** the applicant as an interpreter/translator

☐ I have **assisted** the applicant with recording information on the form

☐ I have **assisted** the applicant in another way. Specify

☐ I have **provided immigration advice** (as defined in the Immigration Advisers Licensing Act 2007) and my details in Section R: Immigration adviser's details are correct.

**Signature of person assisting** **Date** DD / MM / YYYY

## Application checklist

Ensure you enclose the correct documents with your change of plan, or renewal application.

| OFFICE USE ONLY | If you have held a work visa under Entrepreneur Work Visa or LTBV instructions for less than three years and are applying for a further work visa ('balance') | CHECK LIST |
|---|---|---|
| ☐ | I have completed and signed the application form. | ☐ |
| ☐ | I have attached passport(s) or certificate(s) of identity*. | ☐ |
| ☐ | I have attached **two** recent passport-sized photographs. | ☐ |
| ☐ | I have attached evidence of my relationship to my partner and dependent children that are listed on my application and will be accompanying me to New Zealand. | ☐ |
| ☐ | I have attached evidence that I meet English language requirements. *Provide this evidence only if you have not provided it before.* | ☐ |
| ☐ | I have attached a completed *General Medical Certificate (INZ 1007)* and a *Chest X-ray Certificate (INZ 1096)* (which are less than three months old). Provide this if the certificates previously provided for any applicant included are older than 36 months, or if the health of any applicant included has deteriorated since your last application. | ☐ |
| ☐ | I have attached evidence that the investment capital for the business has been transferred to New Zealand through the banking system and reasonable steps have been taken to establish the business. | ☐ |

| OFFICE USE ONLY | If you are requesting a Change of Plan | CHECK LIST |
|---|---|---|
| ☐ | This is the first time I have requested a Change of Plan under my current visa. | |
| ☐ | The changes proposed are minimal. | |
| ☐ | I have completed the sections of this form that are needed to explain my request. | ☐ |
| ☐ | I have attached business plan(s) and supporting documents. | ☐ |

| OFFICE USE ONLY | If you hold a work visa under Entrepreneur Work Visa or LTBV instructions and are applying for a further work visa ('renewal') | CHECK LIST |
|---|---|---|
| ☐ | I have completed and signed the application form. | ☐ |
| ☐ | I have provided my application fee and immigration levy. | ☐ |
| ☐ | I have attached passport(s) or certificate(s) of identity*. | ☐ |
| ☐ | I have attached **two** recent passport-sized photographs. | ☐ |
| ☐ | I have attached evidence of my relationship to my partner and dependent children that are listed on my application and will be accompanying me to New Zealand. | ☐ |
| ☐ | I have attached evidence that I meet English language requirements. *Provide this evidence only if you have not provided it before.* | ☐ |
| ☐ | I have attached a completed *General Medical Certificate (INZ 1007)* and a *Chest X-ray Certificate (INZ 1096)* (which are less than three months old). Provide this if the certificates previously provided for any applicant included are older than 36 months, or if the health of any applicant included has deteriorated since your last application. | ☐ |
| ☐ | I have attached police certificates. | ☐ |
| ☐ | I have attached business plan(s) and supporting documents. | ☐ |

## Returning your documents

Please return documents to me by secure post at the address given at:

☐ B1
☐ B2
☐ B3

## Keeping a copy of my application, business plan and other documents

| | |
|---|---|
| I have kept a copy of my application, business plan and all other documents for my records, and for use in my Entrepreneur Residence application | ☐ |
| If an adviser completed my application and business plan on my behalf, they have provided me with a complete copy of my business plan, application and documents for use in my Entrepreneur Residence application | ☐ |

***While you can provide a certified copy of your passport with your application, **we highly recommend you provide your original passport. This will enable us to process your application faster and it may be needed to complete your application.** Please note during the processing of an application an immigration officer may request any document, including your original passport.**

## About the information you provide

Immigration New Zealand collects the information about you on this form to decide whether you are eligible for an Entrepreneur Work Visa. We may also use the information to contact you for research purposes or to advise you on immigration matters.

Collecting the information is authorised by the Immigration Act 2009 and the Immigration Regulations made under that Act. You do not have to provide the information, but if you do not we are likely to decline your application.

### Deciding whether you are eligible to board a flight to New Zealand

The information we collect may also be used to determine whether you are allowed to board a flight to New Zealand. We will not share your personal information with airline check-in agents; however, we will send a boarding message to the airline check-in agent based on the information you have provided in this form.

Immigration New Zealand may also share the information you have provided with other government agencies that are entitled to it by law, or with other agencies (as you have agreed in the declaration).

You are able to ask for the information we hold about you and have any of it corrected if you think it is necessary. The address of Immigration New Zealand is PO Box 1473, Wellington 6140, New Zealand. This is not where your application should be sent.

### Other documents we may need

Sometimes we may ask for additional documents or information so that we can consider it with this application.

### For more information

If you have questions about completing the form:

- see our website **www.immigration.govt.nz/contactus**
- telephone our call centre on 0508 558 855 (within New Zealand).

## Section Q Paying your application fee and immigration levy

To find out how much to pay, payment methods, where to send your application, and how long a decision may take, see **www.immigration.govt.nz/fees**.

### Your application fee and immigration levy

Amount you are paying:

Amount

Currency

*(e.g. NZD, USD, RMB)*

Application number

*(office use only)*

### Credit/debit card details

☐ Mastercard ☐ Visa

*Name of cardholder*

*Card number*

*CVC/CVV number*

*Note: Your CVC/CVV number is the three-digit number found on the signature strip on the back of your credit/debit card.*

*Expiry date* DD / MM / YYYY

Signature of cardholder

*Date* DD / MM / YYYY

Te Kāwanatanga o Aotearoa
New Zealand Government